



Kaitlyn Hunter

MANAGING DIRECTOR

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WHAT IT'S LIKE TO WORK WITH ME

Recruiting is more than placing candidates. I find it extremely fulfilling to assist attorneys in analyzing their current situations and how to accomplish their goals, whether today or down the road. With extensive knowledge of the lateral market, I approach every search with care, meticulous attention to detail, and sensitivity to the various moving pieces. Aside from my lighthearted and candid nature, you can be confident that I'll handle every step with the right mix of empathy and guidance.

OVERVIEW

Kaitlyn collaborates with employers and candidates alike, adeptly facilitating connections that align on both ends. She excels in guiding lateral associate candidates through successful transitions to another firm or company, while catering to their various needs. Simultaneously, Kaitlyn seamlessly assists law firms and in-house corporations in strengthening their practice capabilities by identifying and recruiting exceptional talent.

WORKING WITH CANDIDATES

“Kaitlyn provided a stellar experience of the recruitment process from the very start! Kaitlyn has been a consummate professional from my first conversation with her, and she has been there for every step of my career search process.”

– Midlevel corporate associate

Candidates find in Kaitlyn a trusted and effective advisor, who will guide them throughout the entire search process. She invests in getting to know her candidates and understanding their specific desires when it comes to a new position and their short- and long-term career objectives. This encompasses comprehensive market analysis, candid advice, in-depth resume guidance (drawing on Kaitlyn's deep understanding of what resonates with employers), thorough assessment of opportunities, interview preparation, skillful negotiation of offers and counteroffers, and ultimately, providing support during the resignation process.

Kaitlyn is committed to your long-term success, investing whatever time it takes to identify the perfect opportunity. Her approachable nature and ability to foster a comfortable environment make conversations with her enjoyable and engaging. Candidates not only benefit from her expertise but also appreciate the lightheartedness she brings to what can sometimes be a complex process.

WORKING WITH EMPLOYERS

Kaitlyn has earned the trust and confidence of some of the most esteemed law firms and in-house legal departments throughout the region. Her track record of success and her commitment to excellence have positioned her as a trusted partner. Kaitlyn's approach is characterized by her commitment to providing comprehensive feedback on the lateral market, conducting thorough research tailored to the specific needs of each client, successful outreach strategies, and assistance with negotiating delicate situations. Kaitlyn is candid, thoughtful, and brings an unrelenting desire to make placements that truly fit on all sides.

CREDENTIALS

B.S., magna cum laude, criminal justice, Old Dominion University, 2016

REPRESENTATIVE PLACEMENTS

Kaitlyn has worked with many law firm and in-house attorneys across various practice areas. Recent placements include:

- Multiple international trade associates into the regulatory transactions group of an AmLaw 25 firm
- Litigation associate into an elite plaintiff's litigation boutique
- Energy associate at a premier DC energy regulatory boutique
- Associate general counsel at a leading Maryland-based biotech company with a technology partner
- Environmental associate into a top-ranked environmental regulatory and mass torts group of an AmLaw firm
- Legal Counsel at a national non-profit focused on health, life sciences and patient advocacy
- Co-Chair of the government contracts practice in the DC office of a national firm
- Deputy general counsel (tax) at a leading global association for regulated investment companies
- Litigation associate into an elite DC-area litigation and defamation boutique
- Government contracts senior counsel (defense and civilian agencies) in the federal division of a large global IT and business consulting services firm
- General counsel for Whitman Walker Health
- Government contracts senior counsel in the federal division of a large global IT and business consulting services firm
- International arbitration associate at a premier international litigation boutique
- Associate general counsel (ERISA) at a leading global association for regulated investment companies
- Government contracts counsel (national security) at a global leader in federal sector management technology and security consulting services
- Government contracts counsel at a top California-based AmLaw50 firm
- Multiple real estate counsels into various large local and global real estate developers
- Associate general counsel (securities regulation) at a leading global association for regulated investment companies
- Corporate governance & ESG counsel at a global leader in federal sector management technology and security consulting services
- Investigations/FCPA associate into an AmLaw 50 firm's top-ranked investigations practice
- Deputy general counsel at a leading Maryland-based biotech company with a technology partner
- Government contracts counsel (global defense) at a global leader in federal sector management technology and security consulting services
- Corporate counsel at a global enterprise software company

TESTIMONIALS

The following are among the frequent recommendations and endorsements Kaitlyn receives from candidates she has placed in both law firm and in-house positions.

“Working with Kaitlyn was seamless from start to finish. After asking detailed questions about my work experience and job search, Kaitlyn immediately found unlisted opportunities with excellent firms. No matter how specific my criteria, or unusual my circumstances, Kaitlyn was dedicated to finding the right fit. Along the way, she provided candid, valuable insight on questions big and small. I am immensely grateful that Kaitlyn and the whole team at Garrison helped me find a great new firm!”

– *Midlevel litigation associate from elite litigation boutique*

“I had the pleasure of working with Kaitlyn, and I couldn’t be more grateful for her exceptional support throughout my job search. From the very beginning, she was attentive, knowledgeable, and incredibly responsive. She took the time to understand my career goals and skill set, and consistently provided valuable insights to help me prepare for interviews and position myself as a strong candidate. Thanks to Kaitlyn’s efforts, I landed a fantastic opportunity that aligns perfectly with my long-term career aspirations. Her professionalism, dedication, and genuine care made all the difference in my job search experience. I highly recommend Kaitlyn to anyone seeking a recruiter who truly goes above and beyond.”

– *Midlevel real estate associate from Chambers-Ranked practice*

“From my first discussion about an open role with their client, to coaching me through interview preparation, to periodically checking in with me about my other pursuits, I could tell that Kaitlyn showed me how much she cared about my success as a candidate, regardless of whether or not I was placed with her client. I cannot recommend Garrison enough for both professionals and for companies. This firm is light years ahead of the competition in every sense!”

– *Midlevel corporate associate from regional law firm*

“Kaitlyn and her team at Garrison are hands down the best legal recruiters I’ve ever worked with! Each time we spoke, Kaitlyn was professional, empathetic, responsive and well prepared. She went out of her way to answer all of my questions and made sure I had everything I needed to evaluate the role and, later, an employment offer. She and her team took the time to prepare me for each interview, advocated for me during the offer phase, and were a wealth of knowledge and advice throughout the entire process. Kaitlyn’s thorough preparation and knowledge about the role and legal market made me feel supported every step of the way. I cannot recommend her enough!!”

– *Real estate counsel at a large local real estate developer*

“Kaitlyn was an indispensable resource in my career transition. She went above and beyond in finding great opportunities and provided insight and coaching about each opportunity. Kaitlyn never relented in her search for the right opportunity which finally presented itself. She made the whole process seamless and easy and went the extra mile to help find me my new role. Kaitlyn cared deeply about finding me a good fit and I cannot thank her enough for her help in this process. I would highly recommend anyone looking to make a career transition to work with Kaitlyn as well as the other professionals at Garrison.”

– *Midlevel government contracts associate from prestigious global firm*

“Kaitlyn was nothing short of spectacular throughout the process of placing me in my current in-house role (which I love)! From the initial outreach all the way through the accepted offer, her organization, preparation, and experience truly helped me put my best foot forward. I cannot thank her enough!”

– *Technology transactions counsel from an international security and defense contractor*

“Kaitlyn was terrific to work with. I found her to be knowledgeable, responsive and proactive. I am very happy with my new role and have Kaitlyn to thank for bringing it to my attention and working with me throughout the process.”

– *Associate General Counsel, investment management, from a large government agency*

INDUSTRY INVOLVEMENT

- Kaitlyn collaborates annually with The Washington Area Legal Recruitment Administrators Association (WALRAA) and Association of Corporate Counsel (ACC) on hosting networking and educational events.
- Kaitlyn partners with the So Others Might Eat (SOME) organization, which helps prevent poverty and homelessness in the DMV. She helps prepare individuals for job interviews by conducting mock interviews and providing other job-search advice.

OUTSIDE THE OFFICE

Growing up, I was a competitive cheerleader and now I have transitioned that passion into coaching. At FAME Allstars, I coach children ages 12 -18 and prepare them for local and national competitions. I am an avid supporter for the Leukemia and Lymphoma Society (LLS) and one of my favorite annual events to raise awareness is the Light the Night Walk. I love spending time with my husband and rescued French bulldog, and always welcome the chance to indulge in my passions for tennis, pasta, and wine, but not necessarily in that order.